

**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

TRUSTEES OF THE TEAMSTERS  
LOCAL 631 SECURITY FUND FOR  
SOUTHERN NEVADA, et al.,

2:11-CV-361 JCM (RJJ)

**Plaintiffs,**

V.

INTERNATIONAL EXPO SERVICE,  
INC.,

**Defendant.**

## ORDER

Presently before the court is plaintiffs Trustees of the Teamsters Local 631 Security Fund for Southern Nevada and Trustees of the Teamsters Convention Industry Training Fund's motion for default judgment. (Doc. #8).

This case stems from the alleged failure of the defendant to contribute all required contributions to the trust funds on behalf of its covered employees. (Doc. #1). As stated in the complaint, plaintiffs are the trustees of the Teamsters Local 631 Security Fund for Southern Nevada and the Teamsters Convention Industry Training Fund (“trust funds”). They are fiduciaries for the purposes of the Employee Retirement Income Security Act of 1974 (“ERISA”), 29 U.S.C. §§ 1001-1500. The defendant International Expo Service, Inc. acted as an employer within the State of Nevada and employed persons to perform work under a collective bargaining agreement between International Expo and International Brotherhood of Teamsters Local 631. The trust funds are

1 ERISA employee benefit trust funds that provide benefits to covered employees pursuant the trust  
 2 agreements.

3 According to the present motion (doc. #8) and the complaint (doc. #1), the defendant failed  
 4 to contribute to the trust funds as required by the trust agreements. Plaintiffs filed their complaint  
 5 (doc. #1) on March 8, 2011 against International Expo for unpaid contributions, liquidated damages,  
 6 interest, court costs and attorneys' fees, equitable relief, and any other appropriate relief.  
 7 International Expo was served on March 14, 2011. (Doc. #5). The defendant failed to respond to the  
 8 complaint in any manner. Thus, on June 9, 2011, plaintiffs filed a motion for entry of clerk's default  
 9 for failure to answer pursuant to Federal Rule of Civil Procedure 55(a). (Doc. #6). The clerk entered  
 10 the default against the defendant on June 10, 2011. (Doc. #7). Plaintiffs then filed the present motion  
 11 for default judgment on August 2, 2011. (Doc. #8).

12 **Motion for Default Judgment**

13 Pursuant to Federal Rule of Civil Procedure 55(a), “[w]hen a party against whom a judgment  
 14 for affirmative relief is sought has failed to plead or otherwise defend, and that failure is shown by  
 15 affidavit or otherwise, the clerk must enter the party’s default.” Federal Rule of Civil Procedure  
 16 55(b)(2) provides that “a court may enter a default judgment after the party seeking default applies  
 17 to the clerk of the court as required by subsection (a) of this rule.” As the court has entered default  
 18 against the defendant (doc. #7), the plaintiffs’ present motion for entry of default judgment is proper.  
 19 Fed. R. Civ. P. 55(b)(2).

20 **A. Federal Rule of Civil Procedure 55(b)**

21 Pursuant to Federal Rule of Civil Procedure 55(b), following the clerk’s entry of default  
 22 against the defendant under rule 55(a), a court may enter default judgment against the defendant  
 23 upon motion by the plaintiffs. *See Playboy Enters. Int'l, Inc. v. Muller*, 314 F. Supp. 2d 1037,  
 24 1038–39 (D. Nev. 2004); *Ring Central, Inc. v. Quimby*, 711 F. Supp. 2d 1048, 1057 (N.D. Cal.  
 25 2010). Here, the clerk entered default against defendant on June 10, 2011 (doc. #7), for failing to  
 26 plead or otherwise defend, thereby making plaintiffs’ motion for default judgment (doc. #8) proper.

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1       The court looks at the following factors to determine if entering default judgment is  
 2 appropriate; (1) the possibility of prejudice to the plaintiffs, (2) the merits of plaintiffs' substantive  
 3 claims, (3) the sufficiency of the complaint, (4) the sum of money at stake in the action; (5) the  
 4 possibility of a dispute concerning material facts; (6) whether the default was due to excusable  
 5 neglect, and (7) the strong policy underlying the Federal Rules of Civil Procedure favoring decisions  
 6 on the merits. *Eitel v. McCool*, 782 F.2d 1470, 1471-72 (9th Cir. 1986) (*citing* 6 Moore's Federal  
 7 Practice § 55.31 (3d ed. 1997)); *see Koninklijke Philips Elecs. N.V. v. KXD Tech., Inc.*, No.: 2:05-cv-  
 8 01532-RLH-GWF, 2008 U.S. Dist. LEXIS 50839, at \*11–12 (D. Nev. July 1, 2008).

9                   **1.      Prejudice To The Plaintiffs**

10          The plaintiffs and the covered employees will be substantially prejudiced if default judgment  
 11 is not entered. As the defendant has failed to respond to the complaint, plaintiffs "will be left without  
 12 a remedy if default judgment is not entered in their favor." *See RingCentral*, 711 F. Supp. 2d at 1058.  
 13 Therefore, this factor weighs in favor of entering the default.

14                   **2.      Merits of the Claim/Sufficiency of the Complaint**

15          The next two factors deal with whether the plaintiffs have pled facts to support a claim on  
 16 which they may recover. *See PepsiCo, Inc. v. Cal. Sec. Cans*, 238 F. Supp. 2d 1172, 1175–76 (C.D.  
 17 Cal. 2002), *Koninklijke*, 2008 U.S. Dist. LEXIS 50839, at \*12–13 (*citing Philip Morris USA, Inc.*  
 18 *v. Castworld Prods., Inc.*, 219 F.R.D.494 (C.D. Cal. 2003)). "The general rule of law is that upon  
 19 default the factual allegations of the complaint, except those relating to the amount of damages, will  
 20 be taken as true." *See Geddes*, 559 F.2d at 560 (*citing Pope v. United States*, 323 U.S. 1, 12, (1944));  
 21 *see also* Fed. R. Civ. P. 8(b)(6).

22          As previously mentioned, the court entered default against the defendant in June of 2011.  
 23 (Doc. #7). Since the clerk's default was properly entered, the facts alleged in the complaint,  
 24 specifically, the fact that the defendant has failed to pay the contributions as required, are accepted  
 25 as true. Thus, the second and third factors weigh in favor of entering default judgment against the  
 26 defendant.

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1                   **3.         Sum of Money At Stake**

2                 Plaintiffs contend that the amount of money at stake is \$30,719. As fully discussed in section  
 3 B below, the plaintiffs have demonstrated that this amount accurately represents the amount owed  
 4 under ERISA and the trust agreements. Further, as the defendant has not defended itself in any  
 5 manner or disputed the amount, the court has no basis in law or fact for concluding otherwise. This  
 6 factor favors entering default judgment against the defendant.

7                   **4.         Possibility of a Dispute Concerning Material Facts**

8                 As previously mentioned, the defendant accepted service of the complaint (docs. #4 and #5),  
 9 yet has failed to dispute the factual allegations in the complaint. Further, there is substantial evidence  
 10 on the record that supports the plaintiffs' allegations and negates the possibility of any dispute over  
 11 the facts of the case. (Doc. #8-2, Exs. 2-5). Therefore, the court has no grounds to dispute the  
 12 legitimacy of plaintiffs' claims and is inclined to enter default judgment against the defendant.

13                  **5.         Excusable Neglect**

14                 The record does not demonstrate the defendant's grounds for its failure to respond to the  
 15 complaint. Therefore, the court is not inclined to determine whether the defendant's failure to  
 16 respond constitutes excusable neglect. This factor neither supports nor weighs against entering  
 17 default judgment.

18                  **6.         Public Policy**

19                 Lastly, when, as here, the defendant fails to defend after receiving the complaint, it has  
 20 "forfeited any right to have the case heard on its merits." *See PepsiCo*, 238 F. Supp. 2d at 1177  
 21 (stating that "[d]efendant's failure to answer [p]laintiffs' [c]omplaint makes a decision on the merits  
 22 impractical, if not impossible," and "termination of a case before hearing the merits is allowed  
 23 whenever a defendant fails to defend an action"); *Koninklijke*, 2008 U.S. Dist. LEXIS 50839, at \*19.  
 24 Further, the court entering default judgment promotes the public policy of enforcing collective  
 25 bargaining agreements and requiring businesses to pay the necessary contributions. This factor  
 26 supports a finding that entering default judgment is proper.

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1                   **B.       Relief Sought**

2                   In the plaintiffs' complaint (doc. #1), they seek "judgment against International Expo in an  
 3 amount demonstrated at trial for unpaid contributions, liquidated damages, interest, court costs and  
 4 attorney's fees as required by ERISA and the Trust Agreements."

5                   **1.       Possible Relief Under the Governing Documents and ERISA**

6                   Plaintiffs assert that the collective bargaining agreement, the trust agreements, the collection  
 7 policy and 29 U.S.C. § 1132(g), "provide for assessment of interest, audit fees, expenses,  
 8 administrative fees, attorney's fees and costs, and liquidated damages, (sic) against an employer in  
 9 the event the employer defaults in making payments to the [t]rust [f]unds and legal proceedings are  
 10 required to recover such payments." (Doc. #8). The trust funds' governing documents specify that  
 11 an employer "that is delinquent on its [t]rust [f]unds contributions must pay 18% interest on those  
 12 contributions." (Doc. #8; *see also* doc. #8-2, Exs. 1, 2, 3, and 4). Finally, "delinquent employers are  
 13 also liable under the [t]rust [f]unds' governing documents (just as they are under ERISA) for  
 14 liquidated damages equal to 20% of the delinquent contributions." (Doc. #8; *see also* doc. #8-2, Exs.  
 15 2, 3, and 4; 29 U.S.C. § 1132(g)).

16                   **2.       Calculating the Relief**

17                   **a.       Unpaid Contributions**

18                   The delinquent contributions are detailed in the reports that International Expo voluntarily  
 19 submitted. (Doc. #8-2, Exs. 5-11). For January 2010, International Expo reported that it owed  
 20 \$8,671.50 to the trust funds. (Doc. #8-2, Ex. 5). For February 2010, International Expo reported that  
 21 it owed \$1,300.73. (Doc. #8-2, Ex. 6). For January 2011, International Expo reported that it owed  
 22 \$6,343.70. (Doc. #8-2, Ex.10).

23                   On May 13, 2011, International Expo made a single payment of \$2,500.00. (Doc. #8-2, Ex.  
 24 12). This payment has been credited to the oldest delinquent contribution, January 2011, reducing  
 25 the amount owed for this period to \$6,172.00 (rounded to the nearest dollar).

26                   Rounding these unpaid contributions to the nearest dollar, International Expo is delinquent  
 27 by a total of \$13,817.

**b. Interest and Liquidated Damages**

In addition to the unpaid monthly contributions discussed above, the defendant delayed payment of its required contributions for an additional four month-long periods. For October 2010, International Expo reported that it owed \$949.00; it did not pay this amount until February 2011. (Doc. #8-2, Ex. 7). For November 2010, International Expo reported that it owed \$514.65; it did not pay this amount until February 2011. (Doc. #8-2, Ex. 8). For December 2010, International Expo reported that it owed \$135.05; it did not pay this amount until February 2011. (Doc. #8-2, Ex. 9). For March 2010, International Expo reported that it owed \$302.90; it did not pay this amount until May 2011. (Doc. #8-2, Ex. 11).

For the purposes of the liquidated damages calculation, the total of all delinquencies (rounded to the nearest dollar) is \$18,218.<sup>1</sup> The trust funds' governing documents and ERISA provide for liquidated damages of 20% of the delinquent contributions. Thus, International Expo owes \$3,644 in liquidated damages.

Finally, the trust funds' governing documents provide for 18% interest on delinquent contributions. (Doc. #8; *see also* doc. #8-2, Exs. 1, 2, 3, and 4). The total amount of interest due to the plaintiffs is calculated by multiplying the daily rate of each delinquency by the number of days the contribution is overdue.<sup>2</sup> The daily rate is determined by multiplying the amount of each delinquency by .18 and then dividing that result by 365 – the number of days in one year. Under this formula, International Expo owes \$3,148 in interest on the delinquent contributions.

**c. Administrative Fees**

Plaintiffs further assert, pursuant to the collection policy, that they are entitled to an administrative fee of \$250 for every delinquent contribution “in order to pass through to the

<sup>1</sup> This total includes the delinquent payments for the January 2010, February 2010, October 2010, November 2010, December 2010, January 2011, and March 2011 periods. This total amount does not include a reduction for International Expo's May 2011 payment of \$2,500. Liquidated damages for the January 2010 monthly period become applicable once International Expo failed to make the contributions in a timely manner. Thus, the defendant's later payment of \$2,500 does not reduce the amount of liquidated damages.

<sup>2</sup> This order calculates the accrued interest as of August 1, 2011.

1 delinquent employer those reasonable and necessary costs of administration that arise as a direct  
 2 result of that employer's delinquencies. (Doc. #8). International Expo has been delinquent during  
 3 seven monthly contribution periods. Therefore, in accordance with the collection policy,  
 4 International Expo is assessed administrative fees of \$1,750.

5                   **d. Attorneys' Fees and Costs**

6                 Plaintiffs are entitled to receive reasonable attorneys' fees and costs under ERISA. 29 U.S.C.  
 7 § 1132(g)(2)(D). Plaintiffs have provided the court with the total fees and costs incurred beginning  
 8 in March 2011, and continuing until July 2011, in the amount of \$3,360. Pursuant to Local Rule 54-  
 9 16, a party requesting attorneys' fees must file a motion demonstrating the reasonableness of the  
 10 award, an itemization and description of the work performed, an itemization of all costs, and an  
 11 attorney affidavit. Plaintiffs have complied with the requirements of the local rules, warranting an  
 12 award of attorneys' fees.

13                 First, plaintiffs contend that the amount sought is based on "the normal billing rates" for the  
 14 firm and that the amount is reasonable because "(1) the [plaintiffs] were forced to file a [c]omplaint  
 15 seeking delinquent contributions from IES; (2) the [plaintiffs] were forced to prepare an [a]pplication  
 16 for [d]efault when IES failed to appear in the case; (4) all fees charged were reasonable and  
 17 necessarily incurred for the prosecution of the [plaintiffs'] claims; and (5) the [plaintiffs] were  
 18 provided with competent and quality representation by experienced ERISA attorneys." (Doc. #8).

19                 Second, plaintiffs provided the court with records that itemize and describe the work  
 20 performed by the attorneys. (Doc. #8-2, Ex. 13). Lastly, as required by the local rules, plaintiffs filed  
 21 the attorney affidavit of Adam P. Segal (doc. #8-2, Ex. 1), which states that he reviewed the bills in  
 22 this case and that they are "true, correct, and reasonable." Upon reviewing the fees sought and  
 23 determining their reasonableness, the court is inclined to grant attorneys' fees and costs.

24                 In addition to the past fees incurred, plaintiffs argue that the court should award \$5,000 in  
 25 anticipated fees for executing the judgment. To support this, the plaintiffs rely on 29 U.S.C. §  
 26 1132(g)(2)(E), which states that the court may award any other legal relief it deems appropriate. As  
 27 Adam P. Segal's affidavit (doc. #8-2, Ex. 1) corroborates the assertion that awarding the anticipated  
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1 fees is appropriate because that is the amount it will cost to execute the judgment against the  
2 defendants, the court is inclined to award such fees.

3 Accordingly,

4 IT IS HEREBY ORDERED, ADJUDGED, AND DECREED that plaintiffs Trustees of the  
5 Teamsters Local 631 Security Fund for Southern Nevada and Trustees of the Teamsters Convention  
6 Industry Training Fund's motion for default judgment (doc. #8) be, and the same hereby is,  
7 GRANTED.

8 IT IS FURTHER ORDERED default be entered against defendants International Expo  
9 Service, Inc. in the amount of \$30,719.00, representing delinquent contributions, liquidated damages,  
10 interest, administrative fees, attorneys' fees and costs, and costs to execute the judgment.

11 DATED August 17, 2011.

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13 **UNITED STATES DISTRICT JUDGE**  
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